The latest in a series of reports on the changing face of public education

January 2004



A joint venture of the Center for How National Organizations Can Policy Studies and Hamline University

ABOUT THE CONCEPT OF AN 'OPEN SECTOR' IN EDUCATION

Much of the work being done by Education|Evolving is to help create and sustain an "Open Sector" in public education – in Minnesota and elsewhere in the country. By "Open Sector," we mean a "space" in public education that is open to new entrants – new schools that are started from scratch by teachers, parents, community organizations and multi-school networks. The "Open Sector" is also open to new authorizers or sponsors – entities other than school districts that oversee schools. The "Open Sector" is open to new learning programs and to new ways of governing and managing schools. And, as part of a broadening definition of public education, the "Open Sector" is open to all students who choose to attend schools in that sector.

The "Open Sector" is based on the premise that we cannot get the degree of change and improvement we need in education by relying only on fixing the schools we now have. And, to get enough new schools that are fundamentally different, we need a combination of public policies and private actions that will allow new schools to



emerge and that will create an environment in which they can succeed. This kind of positive environment for creating and sustaining new schools can be established on a state-level through actions led by state policy makers. It can also be done – and is certainly needed – in major urban communities all across America.

Though chartered schools may be the most visible part of the "Open Sector" today, this concept of a positive environment for creating and sustaining successful new schools is not limited to charters. The "Open Sector" can also include schools operating within a district or state on some kind of contract other than a charter – as long as they are truly autonomous, accountable and open to all students who chose them.

There is also no prescribed or uniform learning program presumed by this vision for creating many more schools new. In fact, there's an urgent need to better understand, respect and address the individual differences in students. It's likely, however, that successful new schools in the "Open Sector" will be smaller and that they will make it possible for all students to take a more active role in their learning and to develop more direct and nurturing relationships with adults.

ABOUT THIS REPORT AND ITS AUTHORS

This report is one of a series funded with support from the **Annie E. Casey Foundation** to encourage and assist urban and other communities in starting and sustaining high quality new schools. This report focuses on the role that national networks of community-based organizations (CBOs) can play in providing leadership and assistance to their local affiliates in creating new schools. Models for this kind of leadership and assistance are the **National Council of LaRaza**, the **YMCA of the USA** and **YouthBuild USA**. All three of these national organizations are now offering a variety of kinds and levels of assistance in creating new schools that can provide both inspiration and models for others.

The research and writing for this report was done by **Bryan Hassel**, president of North Carolinabased Public Impact, and his associates **Valaida Fullwood** and **Michelle Godard Terrell**. Bryan Hassel has supervised a number of similar projects over the last six years for the Center for Policy Studies and its Charter Friends National Network (CFNN) -- and now Education|Evolving – initiatives. Final editing and production supervision was also provided by **Jon Schroeder**, Education| Evolving's coordinator and, from 1996 to 2003, CFNN's co-founder and director.

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LEADING NATIONAL ORGANIZATIONS ARE STARTING SCHOOLS NEW

A growing number of community-based organizations – many affiliates of national networks – are designing, launching and operating new public schools across the country. Some of these schools are chartered schools; others are alternative schools or schools operated under a contract with a school district.

Some of them are truly "new," started from scratch. Others are fundamentally new school programs existing within "old" school buildings. The common thread is that the schools have a fresh start, with the opportunity to build a strong educational institution from the foundation up.

Their emerging role in school improvement represents an important shift in how community-based nonprofit organizations are approaching collaboration with schools to address local issues and, as a result, influence education reform nationwide.

More and more, community-based organizations (CBOs) and the education community have come to see

This guide consists of six sections

- Why CBOs are Starting Schools
- Why Support from National Offices is Needed
- Assessing Success Factors Among Affiliates
- Setting a Strategic Direction: Potential Roles of National Organizations
- National Networks Supporting Affiliates' New Schools Activity
- Contacts and Resources for Information and Technical Assistance

that the best way to fulfill their separate missions is to forge strong partnerships with each other. CBOs, especially those serving families and children, view involvement with *new* public schools as a particularly promising way to increase the impact of their programs and services.

As CBOs emerge as important partners in the development of new public schools, strong support from the national offices of CBO networks is becoming more vital.

A significant function of national offices is to support the work of local affiliates. As increasing numbers of affiliates of a national organization get involved with starting schools, the need for a national support system for affiliates developing schools becomes more pronounced.

Several national organizations are recognizing the value of these burgeoning new school partnerships and the critical roles their national offices can play in promoting successful collaboration among affiliates. As a result, these national groups are launching initiatives to help their local organizations with new school development.

This document, produced by the Education/Evolving with funding from the Annie E. Casey Foundation, is a resource guide for national organizations on how to implement support strategies and provide assistance for new school development through their local affiliates. It

outlines options for supporting CBO-linked schools, offers useful information on the growing experience base of national organizations in this area, and shares best practices and lessons learned. While this document is intended to generate interest and guide inquiries about new school development, it also points readers toward numerous other resources that may be helpful for more in-depth treatment of many of the central challenges in starting schools new.

WHY CBOS ARE CREATING SCHOOLS NEW

The decade-long charter schools movement and districts' growing interest in creating schools new have infused new energy and vitality to school-community collaboration. Often spurred by yearly reports of low student achievement and high dropout rates in traditional public schools, CBOs see newly formed public schools as one vehicle to help achieve their missions. CBOs developing new schools like the chance to design schools from scratch, free of barriers that historically thwart student achievement and impede school-community collaboration.

In the past CBOs would sometimes encounter resistance from schools when attempting to build a collaboration or partnership. Now, by playing various roles in the founding of *new* schools, these same organizations can imbed collaboration into the very structure of the schools they are helping to create. The result is a growing number of partnerships that pool resources to improve the educational experiences of students and their families.

CBOs also are launching schools as a way to extend their pre-existing services for young people into the school day and to have a greater impact on the development of the neighborhoods they serve. Many organizations find that they are well positioned to advance their missions through new schools because of their strong relationships in communities, their extensive experience with preschool, afterschool and youth programs, and their long history of providing services and resources to community members.

Schools linked to CBOs can create a "one-stop-shop" service experience for students and their families. By bringing educational programming into the array of services – health care, child care, job training, language classes and fitness programs – already being offered by a CBO, the organization can create a seamless delivery system that better meets the interconnected needs of families.

CBOs are recognizing that they can bring considerable resources to new schools that significantly contribute to the schools' success. As established organizations, they have the personnel, volunteers, facilities and experience with budgeting, fundraising, marketing and financial management that are needed to start and run a school.

Educators and other school founders often lack these resources and desire partnerships with organizations that offer them. Such partnerships benefit the new school, as the CBO leads on operational issues and educators are free to focus on the educational program.

Though their reasons and approaches may vary, CBOs – bringing relevant know-how, resources and experience – are clearly playing an expanding role in the creating new schools as a means to improve public education.

Important to their long-term success is how their national offices choose to support and promote these efforts. Roles of CBOs in developing new schools include:

Leading the planning and design process.

• Participating in community coalitions that plan and launch schools.

Operating the school, in addition to planning it.

 Providing various forms of ongoing support to the new school (e.g. renting classroom space to the school, providing classes access to a swimming pool or gymnasium, and serving students and families through afterschool programs, mentors, and health services.)

WHY SUPPORT FROM NATIONAL ORGANIZATIONS IS NEEDED

National organizations can play a vital role in advancing the creation of high quality CBO-linked schools. By providing vision, leadership and resources, national organizations can help affiliate CBOs develop, sustain and expand successful schools. A number of national offices of major nonprofit organizations – such as YMCA of the USA, National Council of La Raza, and YouthBuild USA – have launched national new school initiatives.

The reasons national organizations choose to develop these initiatives are comparable to the motivations at the local affiliate level. The leaders of many national organizations, troubled by national reports on public education, have set education as a priority and are taking aggressive action to significantly improve schooling options for their constituents' children.

National organizations also have recognized that developing healthy, sustainable public schools is a way to advance their missions and to serve more people nationwide. And finally, they have noted the challenges faced by individual CBOs as they start or collaborate on the development of new schools. In response, national organizations have stepped up with the resources that are best leveraged by a national group. While new public schools are having positive and farreaching effects on public education, local people starting new schools still face formidable operational hurdles.

These challenges include:

• Resource limitations such as lack of start-up funds and facilities financing

• Lack of capacity at the local level to develop an educational program for the school

• Lack of access to high-quality educational materials and professional development for teachers

• Difficulties navigating the complex legal and financial maze in which public schools operate

• The challenges of governing what is often a small nonprofit corporation.

Developing national initiatives that help remove the obstacles commonly found among affiliates' schools is a prime role for national organizations. With such support from the national level, CBOs involved in new schools can attend to strengthening their partnerships and schools and additional CBOs can enter the foray with fewer obstacles.

ASSESSING SUCCESS FACTORS AMONG AFFILITATED ORGANIZATIONS

As national organizations consider helping affiliates start schools, two important questions arise.

First, are there certain communities that — by virtue of the local charter school environment and existing affiliate work — would be particularly hospitable to the development of new schools?

Second, what possible roles could the national office play in an effort to support local efforts to development and manage schools? This section addresses the former question, while the latter is addressed subsequently. A new school has the best chance to succeed in places where two sets of factors intersect — the external environment creates the potential for the development of strong schools, and the people *and* organizations involved in the founding have the capacity to build a quality school.

External success factors are features of the environment that influence how well new schools do — such as:

- The strength of a state's charter law and the politics surrounding chartered or other new schools in an area
- Competition for the school's prospective students;
- The availability of quality technical assistance.

Internal success factors are features of new schools themselves, and the organizations that found them, that help determine how successful the schools will be. In addition to characteristics that any effective school would exhibit, new schools have to tackle what Harvard University's Peter Frumkin has identified as three essential managerial tasks:

• <u>Stakeholder management</u>, including effective marketing and recruitment, connections with families, and helpful partnerships and networks).

• **Operational management**, including the quality of board governance, acquisition and management of financial resources and facilities, and management of the instructional program).

• <u>Mission management</u>, including defining the school's purpose and goals. (See the box on page 5 for more on Frumkin's analysis.)

In cases where existing CBOs start new schools, some additional internal success factors include:

- The CBO's community relationships and reputation.
- The CBO's past experience working with youth and education.

• The financial and human resources the CBO can bring to the new school.

• The successful structuring of governance and business relationships between the CBO and the new school.

Factors for Success in Community-Based Organizations (CBOs) Starting New Schools

A CBO is best suited to start and operate a new school when it is...

- Making connections in the community and has especially deep roots in the neighborhood(s) to be served by the charter school.
- Familiar with the needs and values of the community's young people and families.
- Experienced in providing services to students and their families, and in addressing personal needs as well as community issues.
- Perceived as a credible voice on community issues and held in high regard by a cross-section of community members.
- Committed to working effectively and intensively with young people who are in the most need.
- Experienced in operating large programs, including programs receiving substantial public funds.
- Able to gain access to or acquire an adequate facility in which to operate a school.
- Successful at fiscal management and in good standing with banks and able to secure capital for the school's start-up and operations.
- Able to invest seed funds or direct subsidies during the school's critical start-up years.
- Experienced in marketing, public relations, personnel management and fundraising.
- Able to structure staffing relationships between its existing employees and the new school's personnel.
- Committed to creating or supporting a new school that aligns with the CBO's mission and philosophies.
- Seeking to have a positive impact on education.
- Willing to forge partnerships to support student learning and bring diverse resources, expertise and innovations to the school and CBO.

Sources:

"A Guide to Developing CBO Linked Charter Schools," Charter Friends National Network and The Annie E. Casey Foundation, 2001. "CBO Schools: A History of High Standards for All, Issue Brief II," Academy for Educational Development, Fall 2000.

It should be noted that in addition to the above list of success factors for starting up a new school, there are other facets of affiliate assessment and new school creation that national organizations should take into account. Some of these issues are addressed in two notable papers.

One of these papers, "Creating New Schools: The

Strategic Management of Charter Schools and School Leaders," by Peter Frumkin, is summarized in the box below.

A citation for the second, "Managing Multisite Nonprofits," by Allen Grossman and V. Kasturi Rangan, may be found at the end of this document.

The Strategic Management of New Schools: Frumkin's Model

Peter Frumkin's paper* asserts that there are three managerial tasks that demand strategic approaches by charter school entrepreneurs. Frumkin, an Harvard associate professor, defines the tasks as *stakeholder management* (support), *operations management* (capacity), and *mission management* (value), which require attention over every developmental phase of a school – from start-up to expansion and through institutionalization. He makes the case that successful new schools must bring the disparate pieces of charter school management together into a coherent strategic framework. He also argues for a broader, more integrated approach to strategy in the charter school do-main that will help new and experienced charter school leaders improve their management skills."

Stakeholder Management: The building of support and legitimacy within the authorizing environment is critical. As is the case with all organizations, schools require support from multiple stakeholders that comprise the environment in which they operate. These stakeholders include *internal supporters* (teachers, administrators, and students) and *external players* (parents, local community, state departments of education, and legislators). Frumkin maintains that successful schools work hard over time to build and sustain stakeholder support.

Operations Management: The effective mobilization of operational capacity to deliver services is also critical. While capacity includes the full range of physical and human resources needed to translate educational principles and good intentions into realized action and deliverable services, "operational capacity" refers specifically to the resources outside the immediate boundaries of the organization and school. Operational capacity includes the capacity that school partners (local businesses, community groups, parents, and alumni) possess, which leadership within the school can tap to fulfill the school's mission. Frumkin writes that "expanding and strengthening operational capacity is critical, particularly in environments where resources are scarce and where work is complex, as is the case with charter schools."

<u>Mission Management</u>: Finally, Frumkin cites the importance of defining a "value proposition" or mission to guide the school. New schools must articulate a purpose that satisfies the needs of the public and that is aligned to the values of employees and students. Frumkin contends that a school's mission management is dependent on its stakeholder management (support) and its operations management (capacity). It's not independent or antecedent to them – because "no school can function successfully without a mission that is operationally feasible and that is supported widely." He adds, "thus one of the first and most important steps in developing a meaningful definition of charter school strategic management is to understand mission as something that is contingently produced in relation to both capacity and support."

* Peter Frumkin's paper is available on the Annie E. Casey Foundation's website at www.aecf.org/publications/data/createnewschoolspages.pdf

A RANGE OF POTENTIAL ROLES FOR NATIONAL ORGANIZATIONS

<u>A critical issue for the national office is what roles</u> <u>it could play in helping affiliates start successful new</u> <u>schools</u>. To develop some specific ideas about that question, it is helpful to examine how other national networks of community based organizations, such as YMCA of the USA and National Council of La Raza (NCLR), are assisting their affiliates in this way. The early experience of these national networks suggests that there is a range of potential roles that a national organization can play in helping its affiliates launch new schools.

In reviewing this list, it is helpful to have a handful of strategic choices in mind. First, though these roles are not

in any strict order, they do tend to progress along a continuum. At one end of the continuum, the national organization plays a minimal role — informing affiliates about the opportunities presented by schools, assuming local sources of assistance.

Moving along the continuum, the national organization takes an increasingly proactive role — engaging in more active recruitment of sites, providing more intensive financial or technical assistance and other resources. Taking a proactive role involves providing more and more intensive forms of assistance. Deciding where to end up on that continuum is a critical strategic choice for national groups. A more proactive role requires a larger commitment of leadership and resources, including the hiring of staff and/or consultants to carry out the work. But it also holds out the likelihood of greater impact and success.

<u>A second strategic choice concerns the degree to</u> <u>which the national office seeks to create a "brand" of</u> <u>affiliated schools that have certain common charac-</u> <u>teristics or standards</u>. Again, a continuum is helpful for thinking about this issue. At one end, a national organization chooses to provide help to local communities establishing new schools, but those schools vary greatly from one community to another.

More than likely, they share some elements in common due to similarities in affiliates' mission and due to networking and exchanges among affiliates. But the national organization does not seek to promote certain models of school design, particular administrative or governance systems or other qualitative standards.

At the other end of this continuum, the national organization creates or adopts one or more design elements it then encourages affiliated schools to use, and it provides a range of back-office services and products to affiliated schools, either directly or through partnerships and bulk purchasing. In between, the national organization develops some common elements but not others, or makes common elements available to affiliates but does not require them to use them as a condition of involvement in the national initiative.

<u>A third strategic choice concerns the scale and</u> <u>pace of a national effort</u>. Will the national organization focus on just a few communities, or does it envision a broader involvement across the network? If the latter, what time frame will it set for the network to grow? In considering scale, tradeoffs arise between the value of moving slowly and deliberately, learning as you go, and the value that numbers bring in terms of impact, networking and economies of scale.

<u>A final strategic choice relates to partnerships</u>. Will the national organization "go it alone," developing whatever kinds of services and supports it intends to provide for its affiliates? Or will it forge partnerships with other entities that bring complementary expertise? For example, a national organization may have a strong network of local affiliates with strong roots in their communities, but little expertise in education. Such a network might seek out a partner that has developed a model of school design. A more educationally savvy organization might seek a partner skilled in school finance.

For more discussion of the key issues surrounding the role of the national office, see "Managing Multisite Nonprofits," an article by Allen Grossman and V. Kasturi Rangan. The full citation appears on page 20 of this document.

Now, for the list of 11 possible roles for national organizations in supporting school development among its affiliates. Those possible roles include:

1. <u>Providing general information about new school</u> <u>development to help affiliates make informed choices</u>. The national organization could make such information available through mailings, e-mailings, conferences, or other typical channels of distribution. Leaders of affiliate organizations often state they need basic information about the school development process before they can decide whether opening a new school makes sense for their site. The YMCA of the USA, for example, has held special meetings about chartered schools for interested affiliates and has included charter-related sessions at broader conferences.

2. Brokering relationships between affiliates and

existing local technical assistance resources. In virtually every state with a charter law, there are state-level technical assistance organizations that exist to help chartered schools. In some cities with lots of new school activity, there are even city-level organizations, like New Visions in New York City. The national organization could become more knowledgeable about these organizations so that it could refer affiliates to them when the need arises.

3. Facilitating networking among affiliates interested

<u>in starting new schools</u>. The national organization could facilitate this sharing through email networks, conference calls, or events. NCLR is creating "clusters" of affiliated schools — linked by geography or approach — to share experiences and professional development resources. The YMCA of the USA has helped arrange site visits by Y's to other Y chapters involved in chartered schools.

4. <u>Establishing specific values and design elements that</u> <u>will be mainstays in every new school.</u> A national

organization can have a great range of influence over the guiding principles, educational philosophies and academic climate that will define the new schools supported by its affiliates. For example, a network could choose to dictate such things as the curriculum, instructional approach, course work, organizational structure, policies, and school size of schools operated by affiliates nationwide. And it could opt to go even deeper by prescribing the cultural attributes, belief systems, working relationships and level of involvement it envisions in schools – and by extension, among their teachers and staff, with their families and the community, and with their organizational partners. NCLR reports that one of the key tenets of its work in education has been "to involve Hispanic-controlled, community-based organizations more fully and effectively in helping

to shape and strengthen education in their own communities." NCLR's belief transcends its schools across the country. And, NCLR's Charter School Development Initiative requires grant seeking affiliates to be philosophically aligned with the NCLR mission and core beliefs and to meet specific eligibility criteria (see a summary of the criteria below). Even with a broad range of clearly defined guidelines set by the national organization, however, each NCLR affiliate retains a considerable degree of flexibility in creating a school that meets local needs and is reflective to the local community context. There is plenty of latitude for individual schools to be very different. While NCLR elected to set and institute several criteria, it's up to each network to determine the scope and depth of the imprint it desires to see among its affiliated schools.

Eligibility Requirements for Grant Awards under NCLR's Charter School Development Initiative

Under NCLR's Charter School Development Initiative, grant applicants are required to be communitybased organizations that are philosophically aligned with the NCLR mission/core beliefs, and to meet the eligibility criteria for topics below.

- NCLR Affiliate
- Community Based
- Community Controlled
- Small School
- Significant Latino Population
- Bilingualism and Bi-literacy

5. Providing more intensive start-up and operational

technical assistance. Some national initiatives, such as NCLR's, have taken it upon themselves to provide more than basic information and brokered relationships. NCLR provides on-site technical assistance to affiliates through staff and consultants; has created some written resource guides to help affiliates decide whether to pursue new schools and to take initial steps; and has arranged joint professional development opportunities for "clusters" of schools. YMCA created a technical assistance manual to help affiliates explore school start-up as an option. 6. <u>Providing (or helping raise) planning, start-up, and</u> <u>operational grant funding</u>. Lack of planning and start-up funding is a key barrier for many new school organizers, especially in the planning stages before schools begin to receive public funds. A federal start-up grant program helps with the start-up phase, but even it is often inadequate to the task. Further, some new schools especially those that start small or serve many special needs students — require ongoing operating subsidies even beyond the planning and start-up phases. Hence, one strategy for a national initiative is to offer grant funding for some or all of those purposes. Grants and federal funding is available to national organizations interested in assisting networks of affiliates with funding. Some national offices have used grant funding as a way to encourage quality planning and execution. To receive the funds, affiliates must develop solid plans. To continue receiving funds, they must deliver.

FEDERAL AND STATE PLANNING AND START-UP GRANTS

Some states and the federal government provide planning and start-up grants to charter school developers and operators. The largest program by far is the Federal Public Charter School Program that awards grants to states each year. States, in turn, make grants to individual charter school developers and operators. The grants may be for planning, start-up or implementation. Since 1999, grants have also been made to more mature schools for dissemination of what they have learned that might benefit other schools. The size of grants varies among states, but generally range from \$30,000 to \$150,000 with smaller grants sometimes made for pre- or post-charter planning.

For information on federal planning and start-up grants, contact the Office of Charter Schools in the State Department of Education in your state. Information on the start-up grant programs is also generally available from the technical assistance organizations (see list beginning on page 12) and from many school districts and other sponsors of charter schools. In addition, some states, including Pennsylvania and Minnesota, have state-funded startup grants or aid. For a state-by-state directory of State Department and some district contacts, go to: www.uscharterschools.org/pub/uscs_docs/gi/state_map.htm

7. Assisting with facilities or facilities financing. In

addition to operating funding, start-ups and even mature chartered schools often lack access to affordable financing for facilities. A national initiative could assist them in several ways: providing facilities grants to help with renovation costs; creating a revolving loan pool affiliates could tap for lower-cost or otherwise favorable capital; forging relationships with national or regional lenders to develop products that many affiliates could use; raising funds to serve as "credit enhancement" for private financing for affiliated schools, lowering their costs by offsetting some of the lenders' risks; actually making available, purchasing and renovating space for use by one or more schools — either permanently or as an "incubator" for the early years of schools' lives.

NCLR has taken the most strides yet among national organizations to assist its affiliates with facilities

financing. It created the Raza Development Fund (RDF) project as a part of its Charter School Development Initiative (CSDI). Established in 1998, RDF is a support corporation of NCLR and is the largest Latino Community Development Financial Institution (CDFI) in the United States. Its mission is to provide for the investment of reasonably priced capital into the Latino community for the purpose of stimulating economic and community development. RDF places a special focus on facilities acquisition and financing to house alternative education programs and community-based chartered schools. The project is designed to mitigate the inherent risk of financing chartered schools in two ways - by frontloading educational quality controls and by combining the experience and expertise available under the auspices of NCLR and RDF in charter school development and real estate development and financing.

A national organization can also seek program-related investments (PRIs) from foundations to assist with facilities financing. PRIs provide a way for foundations to use their endowments to support programmatic objectives, thus having a larger impact than they can have with grantmaking alone. Unlike a grant, a PRI will generally need to be repaid over time, like a loan. National organizations often have an advantage over local affiliates in demonstrating the credit-worthiness required to secure these funds.

8. Creating or adopting one or more school design

models for affiliates to use. The national networks that are assisting their affiliates with school start-up are not, as of this writing, pursuing this strategy. It is conceivable, however, that such a network could develop a school design that fits the organization's mission, or adopt one or more of the many available designs for use by affiliated schools. Creating a new design would be a vast undertaking, but could add real value if the resulting model aligned more closely with the organization's mission and target populations' needs. Conducting research on existing designs, however, might reveal that some of them fit closely with the organization's mission and its clients' needs, since many of the existing designs exist primarily to work with disadvantaged youth.

9. <u>Obtaining economies of scale in back-office services</u> or purchasing through direct provision or partner-

ships. Small new schools often end up spending a great deal of money on or diverting leadership attention to on ancillary services such as accounting, payroll, purchasing, and the like. This loss of economies of scale is one disadvantage of the autonomy from the school district many new schools have sought. A national or regional effort could help schools win back some of these economies by providing services or products to schools, most likely by forging partnerships with national or regional vendors who agree to serve the network of schools for a reduced price. A less ambitious approach would be to provide schools with tools to help identify and choose among vendors.

10. <u>Recruiting and developing leaders to start and</u> <u>manage affiliated schools</u>. Some observers of the new schools movement believe that the supply of excellent school leaders is a critical constraint on the spread of quality new schools. At least some proactive networks have sought to address this problem for their own schools by creating leadership talent identification and development programs. The most well-known is the KIPP network, which offers a fellowship program for aspiring school leaders to attend a crash business / school leadership course at a prominent business school; intern at an existing KIPP network school; get help developing a charter application (or negotiating a contract with the district) and receive ongoing support from the network as they begin operating their own schools.

11. <u>Building community relationships to pave the way</u> <u>for the development of new schools</u>. KIPP is also noted for the "trailblazing" its national office does in local communities prior to launching a KIPP school. National staff work with local individuals to create the relationships that are essential to the success of a chartered school – relationships with the school district/sponsor, key community leaders, providers of assistance and funding, and others.

* * * * *

Taken together, this list of 11 options for providing national-level leadership and support represents an enormous effort and would require substantial resources. However, taking on parts of the list, or ramping up a national effort over time could be a viable organizational strategy that could help support a broader mission and provide a valuable set of services to local affiliates all across the country.

NATIONAL NETWORKS SUPPORTING NEW SCHOOLS ACTIVITY

National Council of La Raza (NCLR)

NCLR's Charter School Development Initiative (CSDI) is a central vehicle by which the missions and strategic plans of NCLR and its Center for Community Educational Excellence (C^2E^2) will be accomplished. Through the initiative, NCLR seeks to establish and strengthen a national, multi-community network of Latinoserving chartered schools that will deliver quality educational services to students, be responsive to parents and communities, empower and reward teachers, and result in measurable improvements in student achievement.

NCLR seeks to assist and empower Latino serving community-based organizations to open new chartered schools and improve the operations, offerings, and performance of existing affiliate chartered schools. NCLR and C^2E^2 expect to be involved with the creation of up to 50 new affiliate conceived and operated chartered schools, while at the same time assisting current affiliate-operated chartered schools in improving or expanding their existing programs.

Fundamental goals:

• To strengthen the quality of educational services and programs offered by NCLR affiliates and Latino serving community based organizations by providing assistance in developing the capacity to create and successfully operate chartered schools that are linguistically and culturally appropriate and directly meet the unique educational needs of Latinos of all ages.

• To foster ongoing community development and empowerment on the part of affiliates by building and improving chartered schools that are community-based and community controlled.

• To promote and publicize compelling examples and models of high achieving, community-based, chartered schools, thereby providing a mechanism to inform affiliates and traditional educational systems about best practices that effectively serve Latino student populations and English language learners.

Primary strategies:

• Award planning grants to organizations that are interested in developing new chartered schools.

 Award start-up, implementation, and/or follow-up grants to affiliates or pending affiliates that have received approval of a charter application are eligible.

 Award small pre-acquisition grants and for facilities acquisition, renovation, and financing assistance through NCLR's Raza Development Fund.

 Provide on-site technical assistance and promote and sponsor professional development opportunities.

• Produce and distribute a series of resource guides for affiliates, including "Are You Ready to Begin the Charter School Planning Process? A Self-Assessment to Determine Readiness (Part I)" and "So You Want To Start A Charter School."

For more information:

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YMCA of the USA

The YMCA of the USA is comprised of more than 2,400 nonprofit community service organizations. Working in over 10,000 communities nationwide, its mission includes meeting the health and social service needs of adults and children.

Several YMCA affiliates are linked to chartered schools. And, the national organization is providing information and assistance to local YMCAs that are exploring chartered schools, in the beginning stage of development or that simply want to learn more about chartered schools and the YMCA's potential role. This initiative is part of the YMCA Strong Communities Agenda, a national strategy to give all YMCAs an opportunity to expand their work with children and families in low income, underserved and disadvantaged communities.

Primary strategies:

 Coordinate national consultations that provide internal technical assistance to YMCAs seeking entry into the charter school arena

 Connect YMCAs to external organizations, consultants, management companies and others to support school development

 Develop a technical assistance manual (a compilation of information and resources) to guide YMCAs in researching and developing chartered schools.

Additional support:

 Host site visits to chartered schools, primarily those run by YMCAs.

• Disseminate printed materials that promote the startup of chartered schools.

 Promote charter resources and sponsors workshops at YMCA national assemblies.

For more information:

Glenn Haley, Director Strong Communities Agenda YMCA of the USA 101 N. Wacker Drive Chicago, IL 60606 (800) 872-9622, ext. 8412 (414) 332-6234 -- (414) 332-6238 (f) glenn.haley@ymca.net -- www.ymca.net

YouthBuild USA

Founded in 1990, YouthBuild USA is a national nonprofit organization that supports a nationwide network of 180 local YouthBuild programs. In YouthBuild programs, unemployed and undereducated young people ages 16-24 work toward their GED or high school diploma while learning construction skills by building affordable housing for homeless and lower-income people. Strong emphasis is placed on leadership development, community service and the creation of a positive mini-community of adults and youth committed to success. Since 1994, more than 20,000 young people have helped rebuild their communities transform their lives and create more than 7,000 units of affordable housing.

YouthBuild has launched a Charter Schools Initiative. In 2003, the Bill and Melinda Gates Foundation's awarded \$5.4 million to YouthBuild as one of its alternative secndary school grantees. The initiative is part of a larger effort of the Gates Foundation to support small alternative schools that can demonstrate effective ways of educating students who do not thrive in traditional public schools.

This Charter Schools Initiative seeks to strengthen the existing network of 23 diploma-granting YouthBuild programs and chartered schools and to establish 10 new ones. This network of 33 YouthBuild schools will be consistent with the instructional design principles and attributes of high achieving schools laid out by the Gates Foundation and consistent with YouthBuild's philosophy.

The Charter Schools Initiative is designed to reach beyond the 33 schools directly involved. By focusing on the development of new schools, YouthBuild expects dramatic changes in the image of the YouthBuild movement and of the national organization and in its capacity to lead more GED-based schools to aim to become diploma granting over the next decade.

For more information:

Sangeeta Tyagi, Director of Education YouthBuild USA 58 Day Street P.O.Box 440322 Somerville, MA 02144 (617) 623-9900 -- 617-623-4331 (f) styagi@youthbuild.org www.youthbuild.org

CONTACTS/RESOURCES FOR INFORMATION/TECHNICAL ASSISTANCE

The following section lists sources of useful information for national offices and local CBOs researching and operating chartered schools. The categories of information include:

- * National Online Resources
- * State Charter Support Organizations
- * Technical Assistance Publications
- * Resources for Developing and Sustaining Partnerships and Collaborations
- * Integrating Support Services into the Educational Program of Charter Schools
- * Electronic Sample Documents

NATIONAL ONLINE RESOURCES FOR NEW SCHOOL DEVELOPMENT

The following national websites have information that is either generic or could adapted for use in any state:

U.S. Department of Education – www.uscharterschools.org Center for Education Reform – www.edreform.com National Charter School Alliance – www.charterfriends.org

National Association of Charter School Authorizers – www.charterauthorizers.org National Charter School Clearinghouse – www.ncsc.info Education/Evolving — www.educationevolving.org

DIRECTORY OF STATE CHARTER SUPPORT ORGANIZATIONS

Chartered schools are authorized by state laws that vary greatly in setting the ground rules for both starting and operating these less regulated, more autonomous public schools. So, not surprisingly, the best resources to assist with the planning, start-up and operations of chartered schools are also organized at the state/sub-state level.

Most states with any significant number of chartered schools now have one or more technical assistance organizations – generlly either non-profit resource centers or membership-based associations of chartered schools in the state. In some cases, they are working to pass a charter law in a state that doesn't now have one.

Following is a directory of state-level charter school support organizations. Several of these organizations have published resource guides for new school developers and operators in their states; in many cases these publications are available on their organizations' websites. Because this contact information changes frequently, please check for updates at the following internet address: www.charterfriends.org/contacts.html.

<u>ALASKA</u>

ALASKA CHARTER SCHOOL ASSOC Barb Gerard, Secretary Academy Charter School 260 S. Cobb Street Palmer, AK 99645 907-746-2358 -- 907-746-2368 (fax) e-mail: Bgerard@msb.mat-su.k12.ak.us

<u>ARIZONA</u>

ARIZONA CHARTER SCHOOLS ASSOCIATION Margaret Roush-Meier, Executive Director 721 North San Francisco Street Flagstaff, AZ 86001 928-779-2761 e-mail: mroushmeier@qwest.net web site: http://www.azcharters.org/ ARIZONA REGIONAL RESOURCE CENTER Rick Brown, Director 1840 E. Benson Highway Tucson, AZ 85714 520-294-6997 x2019 520-682-4926 (fax) rbrown@resourcenter.org http://www.resourcenter.org/

ARKANSAS

ARKANSAS CHARTER SCHOOL RESOURCE CENTER Michael T. Scoles University of Central Arkansas 201 Donaghey Ave. Conway, AR 72035 501-450-5418 e-mail: michaels@mail.uca.edu ACSRC@org.uca.edu

CALIFORNIA

CA CHARTER SCHOOLS ASSOCIATION Caprice Young, President/CEO P.O. Box 811610 Los Angeles, CA 90017-3700 213-244-1446/213-244-1448 (fax) 916-448-0995 (Sacramento phone) info@charterassociation.org www.charterassociation.org

CHARTER SCHOOLS DEVELOP CENTER Eric Premack / Laurie Gardner Foley Hall #327 -- California State University 6000 J Street, Sacramento, CA 95819-6018 916-278-6069 -- fax 916-278-4094 epremack@calstate.edu Igardner@calstate.edu web site: www.cacharterschools.org

CHARTERVOICE

2443 Fair Oaks Blvd., #124 Sacramento, CA 95825-7684 info@chartervoice.org http://www.chartervoice.org/who.htm

COLORADO

COLORADO LEAGUE OF CHARTER SCHOOLS Jim Griffin, Director 1601 Vine St. Denver, CO 80206 303-989-5356 office 303-984-9345 fax email: jm@coloradoleague.org web site: http://www.coloradoleague.org/

CONNECTICUT

CONNECTICUT CHARTER SCHOOLS NETWORK Richard Bentley, Treasurer 88 Hillandale Road Westport CT 203-227-2952/203-227-2956 (fax) e-mail: bentleybentley@hotmail.com web site: http://www.ctcharterschools.org/

DELAWARE

DELAWARE CHARTER SCHOOLS NETWORK Martha Manning, Director 100 West 10th Street, Suite 403 Wilmington, DE 19801 302-778-5999 302-778-5998 (fax) e-mail: martha@decharternetwork.org Web site: www.decharternetwork.org

INNOVATIVE SCHOOLS DEVELOPMENT CORPORATION

Gary W. Fredericks, President and CEO 100 W. 10th Street, Suite 403 Wilmington, DE 19801 302-656-4737 301-656-4738 (fax) gfredericks@innovativeschools.org Web site: www.innovativeschools.org

DISTRICT OF COLUMBIA

FRIENDS OF CHOICE IN URBAN SCHOOLS (FOCUS) Robert Cane, Director 1530 16th Street NW #1001 Washington, DC 20036 202-387-0405 202-667-3798(fax) e-mail: info@focus-dccharter.org web site: http://www.focus-dccharter.org/ DC CHARTER SCHOOL ASSOCIATION Joanne Hurlston 202-261-0215

DC PUBLIC CHARTER SCHOOL COOPERATIVE Julie Camerata, Executive Director e-mail: jcamerata@aol.com

FLORIDA

FLORIDA CHARTER SCHOOL RESOURCE CENTER Cathy Wooley-Brown, Director Christy Noe, Assistant Director University of South Florida - HMS 401 4202 E. Fowler Ave. Tampa, FL 33620-8360 800-214-4247 813-974-8350 813-974-7823 (fax) e-mail: cathy@iirp.coedu.usf.edu e-mail: christy@iirp.coedu.usf.edu web site: www.charterschools.usf.edu/

FLORIDA CONSORTIUM OF CHARTER SCHOOLS Robert Haag, President 1500 Cordova Rd. #210 Ft. Lauderdale, FL 33316 954-463-9595 954-463-9494 (fax) e-mail: r.haag@floridacharterschools.org www.floridacharterschools.org

FLORIDA ASSOCIATION OF CHARTER SCHOOLS

Neil Drake, President 4180 NE 15 St., Gainesville, FL 32609 352-376-4014 352-376-3345 fax NDrake2513@aol.com

CHARTER SCHOOL ACCOUNTABILITY CENTER Dr. Peter Doherty, Program Director 215 Stone Building FSU College of Education Tallahassee, FL 32306 850-644-0336/866-556-0682 (fax) pdoherty@csac.fsu.edu or sbanner@csac.fsu.edu http://csac.fsu.edu/

GEORGIA

GEORGIA CHARTER SCHOOLS ASSOCIATION Phil Andrews, Executive Director 2606 Alston Drive Atlanta, GA 30317 404-371-9992 404-373-4354 (fax) e-mail: pandrews@Gacharters.org Web site: http://www.GAcharters.org/ CHARTER SCHOOL RESOURCE CENTER Kelly McCutcheon, Dr. Holly Robinson Georgia Public Policy Foundation 6100 Lake Forest Drive, Suite 110 Atlanta, GA 30328 404-256-4050 404-256-9909 e-mail: hrobinson@gppf.org web site: http://www.gppf.org/

<u>HAWAII</u>

HAWAII CHARTER SCHOOLS NETWORK Donna Estomago Lanikai Public Charter School 140 Alala Road Kailua, HI 96734 808-266-7844 estomagop001@hawaii.rr.com

NA LEI NA'AUAO Native Hawaiian Charter School Alliance Dr. Ku Kahakalau 65-1170 Opello Road P.O. Box 393 Kamuala, HI 96743 808-887-8144. kukahaka@gte.net

HAWAII CHARTER SCHOOLS RESOURCE CENTER Nina Buchanan, Director University of Hawaii 200 W. Kawili Street Hilo, HI 96720 phone: (808) 974-7583 e-mail: ninab@hawaii.edu

<u>IDAHO</u>

IDAHO CHARTER SCHOOL NETWORK Kerri Whitehead, Director Center for School Improvement MS 1745 Boise State University Boise, ID 83725 208-426-2243 -- 208-426-3564 (fax) e-mail: kwhiteh@boisestate.edu web site: http://csi.boisestate.edu/icsn

ILLINOIS

LEADERSHIP FOR QUALITY EDUCATION John Ayers, Director Bank One Plaza, Suite 3120 Chicago, IL 60603 312-853-1206/1210/3691/312-853-1214 fax email: jayers@lqe.org http://www.lge.org/

CHARTER SCHOOL RESOURCE CENTER Makiyah Moody, Director Leadership for Quality Education 21 S. Clark St. Suite 3120 Chicago, IL 60603 (T) 312-853-3696 (F) 312-853-3413 <u>mmoody@lqe.org</u> ILLINOIS NETWORK OF CHARTER SCHOOLS Kathleen Harris, Executive Director 1 East Pedway Drive, Suite 2810 Chicago, IL 60601 312-261-5269 312-261-5265 (fax) info@incschools.org www.incschools.org

INDIANA

CHARTER SCHOOL RESOURCE CENTER OF INDIANA Dolly Bauman 10 W. Market St., Suite 1990 Indianapolis, IN 46204 317-464-2694 317-464-2039 (fax) e-mail: dbauman@indianacharters.org Web site: http://www.indianacharters.org/

IN CHARTER SCHOOLS SERVICES CTR Kevin Teasley 302 South Meridian Street, Suite 201 Indianapolis, IN 46225 317-524-3770 317-524-3773 (fax) teasleygeo@aol.com www.geofoundation.org

CHARTER SCHOOL ASSOC OF INDIANA Ron Gibson, President 10 W. Market Street #1990 Indianapolis, IN 46204 317-464-2679 rgibson@indianacharters.org

<u>IOWA</u>

IOWA DEPARTMENT OF EDUCATION Office of Charter Schools Laurie Phelan 400 E. 14th Street Des Moines, IA 50319 515-242-5611 laurie.phelan@ed.state.ia.us

KANSAS

NORTHEAST KANSAS EDUCATIONAL SERVICE COOPERATIVE Jim Wheeler, Executive Director 601 Woodson, Box 320 Lecompton, KA 66050 785-887-6711 -- 785-887-6711 (fax) jwheeler@nekesc.org www.nekesc.org

LOUISIANA

LA CHARTER SCHOOL ASSOCIATION Jim Geiser, Director 9119 Redbud Street Baton Rouge, LA 70815 225-603-7706 jimgeiser3@cox.net www.lacsa.org

MAINE

MAINE ASSOCIATION FOR CHARTER SCHOOLS Judith Jones 199 Hatchet Mountain Road Hope, Maine 04847 207-763-3576 207-763-4552 (fax) e-mail: wijones@tidewater.net www.mainecharterschools.org

MARYLAND

MARYLAND CHARTER SCHOOL NETWORK Joni Gardner 597 Brightwood Rd. Millersville, MD 21108 410-729-1585 410-987-3889 (fax) e-mail: mcsn@comcast.net www.groups.yahoo.com/group/MarylandCha rterschoolNetwork

CENTER FOR CHARTER SCHOOLS IN FREDERICK COUNTY Leslie Mansfield PO Box 24 Braddock Heights, MD 21714-0024 301-473-8051 e-mail: CCSFredCo@cs.com

MASSACHUSETTS

MASSACHUSETTS CHARTER SCHOOL ASSOCIATION Marc Kenen, Ed.D., Executive Director 11 Beacon Street, Suite 430 Boston, MA 02108 617-973-6655 P.O. Box 147/132 Main Street Haydenville, MA 01039 413-268-3361 413-268-3185 (fax) e-mail: kenen@masscharterschools.org

BUILDING EXCELLENT SCHOOLS

Linda Brown, Executive Director 262 Washington St. 7th Fl. Boston, MA 02109 617-227-4545 office 617-227-4551 (fax) Ibrown@buildingexcellentschools.org www.buildingexcellentschools.org

MICHIGAN

MICHIGAN ASSOCIATION OF PUBLIC SCHOOL ACADEMIES Dan Quisenberry, President 215 S. Washington Sq. #135 Lansing, MI 48933 517-374-9167 office 517-374-9197 fax email: mapsa@charterschools.org http://www.charterschools.org/

METRO DETROIT ALLIANCE FOR CHARTER SCHOOLS Nawal Hamadeh, Vice President PO Box 1440 Dearborn, MI 48121 313-598-3344 -- 313-581-9475 (fax)

e-mail: <u>hsemco@aol.com</u> NATIONAL CHARTER SCHOOLS INSTITUTE Teressa Staten, President 2520 South University Park Mount Pleasant, MI 48858 989-774-2999 -- 989-774-2591 (fax) e-mail: info@nationalcharterschools.org

Web site: www.nationalcharterschools.org

MINNESOTA

MINNESOTA ASSOCIATION OF CHARTER SCHOOLS (MACS) Steve Dess, Executive Director 1295 Bandana Blvd. #165 St. Paul, MN 55108 651-644-0031 office -- 651-644-0433 (fax) email: stevedess@mncharterschools.org Web site: http://www.mncharterschools.org

MACS SPECIAL EDUCATION PROJECT

Cori Wahl, Project Director 1295 Bandana Blvd. N., Suite 240 Saint Paul, MN 55108 Telephone: 651-644-6947 Fax: 651-251-5371 cwahl@mncharterschools.org www.mncharterschools.org/tech_specialed. htm

MIINNESOTA CHARTER SCHOOL

RESOURCE CENTER Cari Forman, Director Center for School Change HHH Institute of Public Affairs University of Minnesota Minneapolis, MN 55455 612-624-8616 612-625-0104 (fax) cforman@hhh.umn.edu http://www.hhh.umn.edu/centers/schoolchange/

CENTER FOR SCHOOL CHANGE Joe Nathan, Director

HHH Institute of Public Affairs University of Minnesota Minneapolis, MN 55455 Phone: (612) 626-1834 Fax: (612) 625-0104 jnathan@hhh.umn.edu http://www.hhh.umn.edu/centers/schoolchange/

EDUCATION|EVOLVING

Ted Kolderie and Joe Graba Jon Schroeder, Coordinator 1295 Bandana Blvd., Suite 165 St. Paul, MN 55108 651-644-6115/651-644-0433 (fax) info@educationevolving.org www.educationevolving.org

MISSISSIPPI

HAYES COOPER CENTER Beverly Hardy, Director 500 N. Martin Luther King, Jr. Merigold, MN 38759 662-748-2734 bbhardy123@hotmail.com

MISSOURI

CHARTER SCHOOLS INFORMATION CENTER Dave Camden, Director 35 North Central Avenue, Suite 335 St. Louis, MO 63105-3871 314-726-6474 office 314-721-4729 fax email: mocsic@aol.com http://www.mocsic.org/

THE LEARNING EXCHANGE CHARTER SCHOOL PARTNERSHIP Kathleen Boyle Dalen 3132 Pennsylvania Kansas City, MO 64111 816-751-4116 816-751-4101 (fax) e-mail: kboyledalen@lx.org Web site: http://www.lx.org/

NEBRASKA

NEBRASKA CHARTER SCHOOL COALITION Rhonda Stuberg 230 68th Avenue Omaha, NE 68132 402-558-4644 e-mail: rstuberg1@cox.net web site: http://spsware.com/necharterschools

NEVADA

CENTER FOR CHARTER SCHOOL DEVELOPMENT/NEVADA CHARTER SCHOOL ALLIANCE Ricci Rodriguez-Elkins P.O. Box 50128 Sparks, NV 89435-0128 775-626-4619 (phone and fax) e-mail: ricci@ed-excellence.org web site: http://www.ed-excellence.org/

NEW HAMPSHIRE

NEW HAMPSHIRE CHARTER SCHOOL RESOURCE CENTER Susan Hollins, Director PO Box 2464 Concord, NH 03753 603-863-4411/603-863-0608 603-863-4880(fax) e-mail: SuefromNH@aol.com

NEW JERSEY

NEW JERSEY CHARTER PUBLIC SCHOOLS ASSOCIATION Jennifer Langer, Executive Director 349 West State Street Trenton, NJ 078618 609-989-9700 -- 609-989--9745 (fax) e-mail: Idonnelly@njcpsa.org www.njcpsa.org

NEW JERSEY CHARER SCHOOL RESOURCE CENTER Heather Ngoma, Director Rutgers University-Center for Effective School Practices 1 Possumtown Road Piscataway, NJ 08854 732-564-9087 email: hngoma@rci.rutgers.edu Web site: http://cesp.rutgers.edu/csrc

NEW MEXICO

NM COALITION FOR CHARTER SCHOOLS Pam Pierce P.O. Box 8624 Santa Fe, NM 87504-8624 505-983-1775 505-983-1998 (fax) e-mail: bpp@hargray.com

NEW YORK

NEW YORK CHARTER SCHOOL RESOURCE CENTER Gerry Vazquez, Director 250 W. 34th St. -- 36th Fl. New York, NY 10119 212-896-3901/212-896-3902 (fax) 1 Commerce Plaza Suite 402 99 Washington Avenue Albany, NY 12210 Phone: 888-343-6907 Fax: 877-248-5326 Email: info@nycsrc.org

NEW YORK CHARTER SCHOOLS ASSOCIATION Bill Phillips, President One Commerce Plaza, Suite #402 99 Washington Avenue Albany, NY 12210 518-694-3110 518-694-3115 e-mail: bphillips@NYCSA.org www.nycsa.org

CENTER FOR GOVERNMENTAL

RESEARCH Kent Gardner 37 South Washington Street Rochester, NY 14608 716-325-6360 -- 716-325-2612 (fax) 518-542-4205 (Albany office) e-mail: kgardner@cgr.org http://www.cgr.org/

CHARTER SCHOOL ASSISTANCE CENTER NEW VISIONS FOR PUBLIC SCHOOLS Beth Lief, President E. Lydell Carter, Director 96 Morton Street New York City, NY10014 212-645-5110 x3049 212-645-7409 (fax) e-mail: Icarter@newvisions.org web site: http://www.newvisions.org/

CENTER FOR EDUCATIONAL INNOVATION-PUBLIC EDUCATION ASSOCIATION-CHARTER SCHOOL TECHNICAL ASSISTANCE CENTER Harvey Newman, Director 28 West 44th Street New York, NY 10036 212-302-8800 212-302-0088 (fax) hnewman@cei-pea.org

NORTH CAROLINA

UNCOMMON SCHOOLS Jim Diana, Director 3112 Planters Ridge Road Charlotte NC 28207 336-841-4663 jdiana@carolina.rr.com

NORTH CAROLINA LEAGUE OF CHARTER SCHOOLS Roger Gerber, Director

200 Stags Trail Chapel Hill, NC 27516-7310 919-967-1029 office & fax e-mail: roger@charterleague http://www.charterleague.org/

SELF-HELP, COMMUNITY FACILITIES

FUND Reginald Johnson PO Box 3619 Durham, NC 27702-3619 919-956-4456 919-956-4600 (fax) e-mail: reginald@self-help.org http://www.self-help.org/

<u>OHIO</u>

OHIO CHARTER SCHOOLS ASSOCIATION Steve Ramsey, President Anita Nelam/Clint Satow, Vice Presidents 50 West Broad Street #3050 Columbus, OH 43215 614-221-3992 00 614-225-0662 (fax) sramsey@ecr.net cfsatow@ohiocharterschools.org; AnitaNelan@aol.com http://www.OhioCharterSchools.org

DAYTON EDUCATION RESOURCE CENTER

Myrrha Pammer, Director One Chamber Plaza Dayton OH 45402-2400 937-226-8282 937-226-8254 (fax) E-mail: Myrrhapand@aol.com mpammer@dacc.org Web: www.educaitonresourcecenter.org/

LUCAS COUNTY EDUCATION SERVICE CENTER

Tom Baker, Superintendent Peg Hull, Inservice Coordinator 415 Emerald Avenue - Second Floor Toledo, OH 43602 419-246-3137 (Baker) 419-246-3123 (Hull) e-mail: lc_mjm@nwoca.org

OKLAHOMA

OK CHARTER SCHOOL ASSOCIATION Janet Barisse Independence Charter Middle School 3232 NW 65th St. Oklahoma City, OK 73116 (405)590-4797 e-mail: jajojobe@msn.com

OREGON

OR CHARTER SCHOOL SERV CENTER Rob Kremer, Director 9498 SW Barbur Blvd. #302 Portland, OR 97219 503-244-7523 503-244-3372 (fax) rob@oregoneducation.org John Liljegren, Field Director 5832 SW 52nd Ave. Portland, OR 97221 503-246-7883 -- 503-246-7883 (fax) e-mail: johnliljegren@msn.com http://www.oregoneducation.org/

LEAGUE OF OREGON CHARTER SCHOOLS Mary Northern, President 37355 Northern Drive Brownsville, OR 97327 541-466-5818 541-258-1898 (fax) e-mail: Lmnorthern@proaxis.com

PENNSYLVANIA

CHARTER SCHOOL PROJECT Chenzie Grignano, Director 507 Rockwell Hall - Duquesne University Pittsburgh, PA 15282 412-396-4492 office 412-396-1776 fax email: grignano@duq.edu http://www.bus.duq.edu/projects/charter/

DREXEL/FOUNDATIONS TECHNICAL ASSISTANCE CENTER FOR CHARTER SCHOOLS Phil Esbrandt, Director 2 Executive Drive #1 Moorestown, NJ 08057 888-977-5437 -- 856-533-1601 (fax) e-mail: pesbrandt@foundationsinc.org

PA COALITION OF CHARTER SCHOOLS

Timothy H. Daniels, Executive Director 311 South Church Street West Chester, PA 19382 877-572-9689 -- 801-382-0384 (fax) tdaniels@pachartercoalition.org www.pachartercoalition.org

PA CHARTER RESOURCE CENTER Robert W. O'Donnell, Chairman Melanie Burke Reiser, Director 2 Penn Center, Suite 1100 Philadelphia PA 19102 215-557-9919 215-563-6555 (fax) e-mail: csrctr1@aol.com

RHODE ISLAND

RHODE ISLAND LEAGUE OF CHARTER SCHOOLS Robert Pilkington 42 Weybosset #502 Providence, RI 02903 401-521-9433 401-521-9434 (fax) e-mail: leagueofcharters@aol.com Web site: www.Rlcharterschools.com

SOUTH CAROLINA

SOUTH CAROLINA ASSOCIATION OF PUBLIC CHARTER SCHOOLS David A. Church, President 103 North Main St. #200 Greenville, SC 29601 864-232-8654 -- 864-232-8851 (fax) email: davidchurch@gtchs.org

TENNESSEE

CHARTER SCHOOL RESOURCE CENTER OF TENNESSEE Dedrick Briggs, Director 511 Union Street Suite 740 Nashville, TN 37219 615-248-6401 615-250-0586 (fax) email: dbriggs@myaetherbb.com

<u>TEXAS</u>

ASSOC OF TX CHARTER EDUCATORS Lisa Kesterson PO Box 684547 Austin, TX 78768-4884 512-583-3245 512-835-8384 (fax) e-mail: Ikesterson@aceoftexas.org web site: http://www.aceoftexas.org/

CHARTER SCHOOL REC CTR OF TEXAS Patsy O'Neill 40 NE Loop 410 - Ste. 408 San Antonio, TX 78216 210-348-7890 office 210-348-7899 fax email: oneillp@texas.net http://www.charterstexas.org/

<u>UTAH</u>

UTAH CHARTER SCHOOL ASSOCIATION Steve Winitzky Center City School 55 N. Redwood Rd. Salt Lake City, UT 84116 801-596-8489 801-521-4181 (fax) email: steve@centercityschool.org

VERMONT

VERMONTERS FOR BETTER EDUCATION Libby Sternberg 170 North Church Street Rutland VT 05701 802-773-5240--Lsteenberg@aol.com

VIRGINIA

THOMAS JEFFERSON INSTITUTE FOR PUBLIC POLICY Chris Braunlich 9035 Golden Sunset Lane Springfield, VA 22153 703-922-6768 703-455-1531 (fax) c.braunlich@att.net

WASHINGTON

EDUCATION EXCELLENCE COALITION Jim & Fawn Spady, co-directors 4426 - 2ndAvenue NE Seattle, WA 98105-6191 Jim's office phone: 206/634-0589 Jim's cell phone: 206/949-8484 Fawn's cell phone: 206/295-6505 JimSpady@aol.com -- Fawn@winisp.net web site: http://www.wacharterschools.org/

CENTER ON REINVENTING PUBLIC ED Robin Lake PO Box 353060 Seattle, WA 98195 206-616-1797 206-221-7402 (fax) e-mail: rlake@u.washington.edu

WISCONSIN

INSTITUTE FOR THE TRANSFORMATION OF LEARNING Howard Fuller, Director Cindy Zautcke, Assoc. Director Marquette University 750 N. 18th Street -- PO Box 1881 Milwaukee, WI 53201-1881 414-288-5775 Fuller 414-288-1540 Zautcke 414-288-6199 fax cindy.zautcke@marquette.edu Fuller59h@aol.com web site: http://www.itlmuonline.org/

WI CHARTER SCHOOLS ASSOCIATION Senn Brown, Secretary PO Box 628243 Middleton, WI 53562-8243 608-238-7491 608-663-5262 (fax) e-mail: sennb@charter.net Web site: www.wicharterschools.org **WYOMING**

WY CITIZENS FOR ED CHOICE Margarita Rovani 5635 Sunset Drive Laramie, WY 82070 307-742-6515 e-mail: snowyrangeAcademy@yahoo.com

CHARTER FRIENDS TECHNICAL ASSISTANCE PUBLICATIONS

Charter Friends National Network (CFNN), now in transition to a new national charter school leadership organization, has published a number of resource guides that are available upon request and online at www.charterfriends.org.

- A Guide for Developing a Business Plan for Charter Schools (February 1998). This publication offers practical suggestions, and outline and sample budgets that can be used by charter developers in preparing a business plan to be included with a charter application and with grant and loan requests.
- Accountability for Student Performance An Annotated Resource Guide for Shaping an Accountability Plan for Your Charter School (June 1998). This resource guide offers dozens of resources grouped under six key questions schools need to ask and answer as they develop accountability plans that match their unique missions and goals.
- Charter School Facilities: A Resource Guide on Development and Financing (April 2000). CFNN and the National Cooperative Bank Development Corporation have collaborated on this guide that walks charter operators through all the major steps of facility planning, development and financing.
- Charter Schools and Special Education: A Guide for Navigating the Challenges and Opportunities of Serving Students with Disabilities (April 2001). The second edition of a pioneering work on special education and chartered schools that was originally produced in 1997 by Project FORUM at the National Association of State Directors of Special Education.
- Charting a Clear Course: A Resource Guide for Charter Schools Contracting with School Management Organizations (Second edition, April 2001). This publication raises common issues that have arisen in contracting arrangements, noting important considerations and options for both parties. It includes examples from existing contracts on key issues like roles and responsibilities of charter boards, performance evaluation and compensation.
- Creating an Effective Charter School Governing Board (December 2000). Produced in partnership with the Annie E. Casey Foundation, this guide offers strategic advice for meeting critical challenges charter governing boards must meet.
- Creating and Sustaining Family Friendly Charter Schools (December 2000). Produced in partnership with the Annie E. Casey Foundation, this guide helps charter founders develop schools that are connected to their communities and involve and serve families whose children attend them.
- Employer-Linked Charter Schools: An Introduction (June 2000). Produced jointly by Public Policy Associates, CFNN and the National Alliance of Business, this guide includes profiles on employer-linked charters as well as experience and advice from successfully operating schools on how to form employer-charter school partnerships.
- How Community-Based Organizations Can Start Charter Schools (2001). Produced in partnership with the Annie E. Casey Foundation, this guide focuses on lessons learned and best practices in starting and operating chartered schools in partnership with established community-based organizations.
- If the Shoe Fits! A Guide for Charter Schools Thinking About a Pre-existing Comprehensive School Design (August 1998). This resource guide is designed for charters to used in deciding whether a partnership with a school design group could be in their interest and offers some helpful hints for evaluating individual school designs to determine if there might be a mutually beneficial "fit."
- Mobilizing and Motivating Staff to Get Results (December 2000). Produced in partnership with the Annie E. Casey
 Foundation, this guide is designed to help charter operators think creatively about their use of compensation and benefits,
 recruitment, selection, professional development, staff organization and performance evaluation to best serve schools.

- Out of the Box: An Idea Book on Charter School Facilities Financing (June 1999). This publication aims to help
 charter leaders identify creative ways to finance facilities, drawing on the real-life experiences of dozens of chartered
 schools.
- Paying for the Charter Schoolhouse: Policy Options for Charter School Facilities Financing (February 1999). This 22-page resource guide contains both policy options and examples of current initiatives to use public financing and publicprivate partnerships to help meet the facilities needs of chartered schools.
- Personnel Policies and Practices: Understanding Employment Law (December 2000). Produced in partnership with the Annie E. Casey Foundation, this guide is designed to help charter operators develop basic personnel policies that meet all federal, state and local regulations and law.

OTHER TECHNICAL ASSISTANCE PUBLICATIONS

Numerous organizations nationwide have produced reports and guides on developing chartered schools based on their respective research and experiences. Below are few publications on charter school development that are available online.

- Accessing Federal Programs: A Guidebook for Charter School Operators and Developers, Public Charter Schools Program. A guidebook that provides basic information about the federal programs and resources available to chartered schools. This on-line document contains descriptions of federal programs, charter school initiatives, and contact information for technical assistance providers and state charter school representatives (tel. 877-4ED-PUBS; www.uscharterschools.org/pub/uscs_docs/fr/pcsp_info.htm).
- Are You Ready to Begin the Charter School Planning Process? A Self-Assessment to Determine Readiness (Part I), National Council of La Raza. (www.uscharterschools.org/gb/community/laraza1.doc).
- So You Want To Start A Charter School, National Council of La Raza (www.uscharterschools.org/gb/community/laraza2.doc).
- The Landscape of Educational Contracting: Helpful Resources. A list of resources for new school organizers considering contracting with educational service providers (<u>www.uscharterschools.org/gb/community/landscape.doc</u>).
- The New Schools Handbook: Strategic Advice for Successful School Start Up in Partnership with School District Officials, Staff and Community Members, Robin J. Lake, Abigail Winger & Jeff Petty (www.crpe.org/pubs.shtml#forNewSchools).

RESOURCES FOR DEVELOPING AND SUSTAINING PARTNERSHIPS

The following resources are on the subject of developing and sustaining partnerships and collaborations involving nonprofits:

- Arsenault, Jane, Forging Nonprofit Alliances, San Francisco, CA: Jossey-Bass, 1998.
- Kohm, Amelia, La Piana, David, and Gowdy, Heather, <u>Strategic Restructuring: Findings from a Study of Integration and Alliances among Nonprofit Social Service and Cultural Organizations in the United States</u>, Washington, DC: The Aspen Institute, 2000.
- Mattessich, Paul W. and Monsey, Barbara R., <u>Collaboration: What Makes It Work, A Review of Research Literature on Factors Influencing Successful Collaboration</u>, 2nd Edition, St. Paul, MN: Amherst H. Wilder Foundation, 2001.
- Mattessich, Paul, Murray-Close, Marta, Monsey, Barbara, <u>Collaboration: What Makes It Work, 2nd Edition</u>, St. Paul, MN: Wilder Publishing Center, 2001. (This publication summarizes research drawn from close to 300 research studies on collaborations and partnerships. The publication includes the Collaboration Factors Inventory. While not specifically designed for a CBO-linked new school partnership, the inventory can be adapted for use as a "partnership effectiveness" assessment tool. <u>www.wilder.org</u>)
- McLaughlin, Thomas A., <u>Nonprofit Mergers and Alliances: A Strategic Planning Guide</u>. NY: John Wiley & Sons 1998.
- The National Assembly, <u>The Community Collaboration Manual</u>. Washington, DC: The National Assembly, 1991, 1993.
- Rackham, Neil, Friedman, Lawrence, and, Ruff, Richard, <u>Getting Partnering Right</u>. New York: McGraw-Hill, 1996.
- Sharken Simon, Judith, <u>The Wilder Nonprofit Field Guide to Conducting Successful Focus Groups</u>, Amherst Wilder Foundation, 1999.

- Winer, Michael and Ray, Karen, <u>Collaboration Handbook: Creating, Sustaining and Enjoying the Journey</u>, St. Paul: Amherst H. Wilder Foundation, 1992.
- Video: "Strategic Alliances: Enhancing Your Effectiveness," from the Excellence in Nonprofit Leadership and Management Series produced by The Learning Institute for Nonprofit Organizations. (tel: 800-424-7367; <u>www.uwex.edu/li)</u>

INTEGRATING SUPPORT SERVICES IN DEVOLOPING NEW SCHOOLS

Here are a number of useful resources for CBOs and others wishing to integrate a range of youth and family support services into a school design.

Publications

- Dryfoos, Joan, Full Service Schools. San Francisco: Jossey-Bass, Inc., 1994.
- Calfee, Carol, Wittwer, Frank & Meredith, Mimi, <u>Building the Full Service School: A Step by Step Guide</u>. San Francisco, CA: Jossey-Bass, Inc., 1998.
- Children's Aid Society, <u>Building A Community School: A Revolutionary Design in Public Education</u>, New York, NY: Children's Aid Society of New York City, 1995.
- Metaville, Atelia, <u>Learning Together: A Look at 20 School-Community Initiatives</u>, Flint, MI: Mott Foundation, 1998. (Executive Summary available at <u>www.mott.org/publications/</u> <u>mt97 learning together.pdf</u>. For a free copy of full report, make request by e-mail infocenter@mott.org)

Organizations

• The Search Institute: Offers a training program "Building Developmental Assets in School Communities" that shows educators how to initiate, increase, and strengthen the asset-building efforts in a school. (tel: 800-888-7828; <u>www.search-institute.org</u>)

Its publications include:

Starkman, Neal, Scales, Peter C. and, Roberts, Clay, <u>Great Places to Learn: How Asset-Building Schools Help Students</u> <u>Succeed</u>, Minneapolis, MN: The Search Institute, 1999.

Draayer, Donald, and Roehlkepartain, Eugene C., <u>Learning and Living: How Asset Building for Youth Can Unify a</u> <u>School's Mission</u>, Minneapolis, MN: The Search Institute, 1998.

 Academy for Educational Development: Studies schools founded and operated by community-based organizations. (tel: 202-884-8000; <u>www.aed.org</u>).

Two related policy briefs are available:

<u>CBO Schools: A History of High Standards for All</u>. (Available at no charge at: <u>www.aed.org/CBO_Schools/cboschools2.html</u>).

CBO Schools: An Education Resource Whose Time Has Come (www.aed.org/CBO_Schools/CBOSchools1.html).

- Public Policy Associates: Provides an array of technical assistance publications to support educators and business
 partners as they plan and implement employer-linked schools. (tel: 517-485-4477; <u>www.publicpolicy.com</u>)
 Access publications at: <u>www.employercharterschools.com/learn/pubs.htm</u>
- National Center for Educational Alliances: Works to expand opportunities for underprepared students in the United States and abroad by supporting collaboration among schools and other organizations. (tel: 718-289-5164; <u>www.ncup.org</u>)
- National Association of Partners In Education: Publishes a number of how-to guides on all aspects of school community partnership building. (tel: 703-836-4880; <u>www.napehq.org</u>)

Electronic Sample Documents

Below are websites to access sample documents for planning and operating new schools.

- Bylaw Excerpts Showing How Common Partnership Structuring Issues Are Being Addressed. www.uscharterschools.org/gb/community/bylaw1.doc
- Charter School Bylaws.
 <u>www.uscharterschools.org/gb/community/bylaw2.doc</u>

www.uscharterschools.org/gb/community/bylaw3.doc www.uscharterschools.org/gb/community/bylaw4.doc

- Charter School Planning Timetable, Milwaukee Center for Independence. <u>www.uscharterschools.org/gb/community/timetable.doc</u>
- **Charter School Vision Worksheet**, Frank Martinelli, The Center for Public Skills Training, Milwaukee, WI. <u>www.uscharterschools.org/gb/community/vision.doc</u>
- Charter School Planning Project Interest Form (recruitment flyer) www.uscharterschools.org/gb/community/interest.doc
- Governance and Administrative Reporting Structure Overview, East Bay Conservation Corps Charter School. www.uscharterschools.org/gb/community/structure.doc
- Job Description: Family Support Services Coordinator, O'Farrell Charter School, San Diego. www.uscharterschools.org/gb/community/posdesc.doc
- Management Agreements, Passage Charter School and Noble Street Charter School. www.uscharterschools.org/gb/community/mgmt2.doc www.uscharterschools.org/gb/community/mgmt1.doc
- Organizational Charts, Noble Street Charter School and Northwestern University Settlement House, Chicago, IL (example of charter school separately incorporated from founding organization; and East Bay Conservation Corps Charter School (example of charter school organized as a major program within the founding nonprofit). <u>www.uscharterschools.org/gb/community/orgchart3.doc</u> <u>www.uscharterschools.org/gb/community/orgchart2.doc</u>
- Planning Grant Proposal, Milwaukee Center for Independence <u>www.uscharterschools.org/gb/community/plangrant.doc</u>
- Worksheet: Establishing Linkages Between Existing Programs and the Proposed Charter School, Silver Spring Neighborhood Center, Milwaukee, WI.
 www.uscharterschools.org/gb/community/linkages.doc

Sources for this guide:

- Center for Education Reform website (<u>www.edreform.com</u>).
- "Challenge and Opportunity: The Impact of Charter Schools on School Districts," U.S. Department of Education: Office
 of Educational Research and Improvement, June 2001.
- "Charter Schools Today: Changing the Face of American Education," Center for Education Reform, 2000.
- Frumkin, Peter. "Creating New Schools: The Strategic Management of Charter Schools and School Leaders," supported by the Annie E. Casey Foundation. 2003.
- Grossman, Allen and Kasturi Rangan. "Managing Multisite Nonprofits," Nonprofit Management & Leadership, 11(3), Spring 2001.
- "How Community-Based Organizations Can Start Charter Schools," Charter Friends National Network and The Annie E. Casey Foundation, 2001.
- National Council of La Raza, Charter School Development Initiative overview and the NCLR website (<u>www.nclr.org</u>)
- National Study of Charter Schools: Fourth Year Report, U.S. Department of Education, 2000.
- US Charter Schools website (<u>www.uscharterschools.org</u>), WestEd and the U.S. Department of Education.
- YMCA of the USA phone interview and website (<u>www.ymca.net</u>)
- YouthBuild website (<u>www.youthbuild.org</u>)

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ABOUT EDUCATION | EVOLVING

Millions of America's students head off to school each morning sporting brightly colored backpacks and determined to make this their "best school year yet." At the same time, federal and state policymakers are making tough new demands that our schools change and improve – so that "All students learn at high levels." New standards, tests, timelines and consequences are all being put in place to make sure that "No child is left behind."

Yet, all across the country, many policymakers, journalists, teachers, parents and students themselves are troubled by a haunting feeling that all this effort may not really produce the degree of change and improvement that we need. At a minimum, we are now taking a series of risks that are neither wise nor necessary to be making with other people's children. These are, after all, demands and results well-beyond what we've ever expected of American public education – all at a time of severe budgetary pressures on states, districts and individual public schools.

That, at least is the serious concern of a small group of Minnesota-based public policy veterans who have come together as Education|Evolving... a joint venture of the Center for Policy Studies and Hamline University. The individuals behind this initiative believe...

... it's an unwise and unnecessary risk for the state and nation to be trying to get the results we need solely by changing the schools we now have...

... the issues about teachers and teaching should not be debated only in the old employer/worker framework...

... the solution to maintaining financially viable public education in rural areas may not lie in the three old 'solutions' of excess levies, consolidation and state aid...

... today's schools should not go on largely failing to take advantage of new electronic technologies and other substantially different ways of teaching and learning...

... and the critical discussion about the future of K-12 education in Minnesota and nationally must not proceed solely as a discussion among adults, with students largely left on the outside looking in.

Education|Evolving is undertaking a number of initiatives over the coming year. They include a national initiative to convince policy makers, education reform leaders, journalists and others that *creating new schools* should be an essential element in achieving needed changes and improvements in teaching and learning – at least equal in importance to *changing the schools we now have*.

One focus of this initiative is to introduce the concept of an "*Open Sector*" – to help create the kind of legal and political environments in which new schools can be created and succeed. Another is designed to challenge the fundamental premise that teachers in schools must always be "employees." Another initiative is looking at the premises used in asking the critical question, "How are chartered schools doing?" Other ongoing Education|Evolving projects focus on strengthening and enhancing the role of the agencies and organizations that sponsor chartered schools – and on how policymakers, journalists and others can more routinely and substantively tap into the experiences and perspectives of students and of young people not now attending school.

Education|Evolving's leadership is provided by two Minnesota public policy veterans: Ted Kolderie, senior associate at the Center for Policy Studies, and Joe Graba, a senior policy fellow at Hamline University. Its coordinator is Jon Schroeder, former director of Charter Friends National Network.

Education|Evolving's activities are regularly updated on the initiative's new and unique web site – <u>www.educationevolving.org</u>. To receive print and electronic updates of Education|Evolving initiatives, contact <u>info@educationevolving.org</u>.



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